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Public consultation on the review of the Mortgage Credit Directive

Fields marked with * are mandatory.

Introduction

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Background for this consultation

The Mortgage Credit Directive (Directive 2014/17/EU, hereinafter "MCD") applies to loans to consumers for the purpose of buying residential property (hereinafter, "mortgage loans" or "mortgages").

Article 44 of the MCD requires the Commission to undertake a review of the MCD considering the effectiveness and appropriateness of the provisions on consumers and the internal market. The Commission started the work on the MCD review with the publication of a <u>report on the review of the MCD</u> (hereinafter, "MCD report on the review") assessing its implementation and functioning for 4 years after its transposition deadline. The report was based on a <u>dedicated study on the evaluation of the MCD</u> (hereinafter, "MCD evaluation study"). It highlighted that the MCD has been effective in raising the standard of consumer protection and has helped harmonise mortgage-lending practices across the Member States. Nevertheless, the level of protection still differs across Member States, and some limitations, in particular in terms of scope and information disclosure requirements for digital delivery, seem to hinder the full effectiveness of the rules. The report also stressed that the MCD had a limited impact on the creation of a single market for mortgages and pointed to the need to ensure that the MCD remains fit for purpose as the market develops and new challenges arise notably from digitalisation and the sustainable finance agenda.

For instance, digitalisation enables new market players to offer new forms of financial intermediation such as peer-to-peer mortgage lending. The industry is progressively getting digitalised, using automated decision-making systems, non-traditional data to assess the creditworthiness, robotic advisors, etc. Consumer habits may also be changing with increasing use of comparison websites to compare mortgage offers and non-traditional means to apply for mortgages. Digitalisation may bring many benefits to the consumers, in particular in terms of easier access to products and lower costs. It may also play an important role for the development of the Single Market. But, digitalisation may also entail new challenges for consumer protection. For instance, digitalisation may facilitate new ways of providing mortgage credit (e.g. through crowdfunding, peer-to peer lending) without necessarily in all cases being subjected to the safeguards of the MCD. Information disclosures which are not adapted to a digital environment, may make it more

difficult for consumers to fully understand the offer. There may be also a risk of discrimination linked to credit decisions based on algorithms (use of Artificial Intelligence). The recently made <u>artificial intelligence (AI) proposal</u> suggests that AI systems used to evaluate the credit score or creditworthiness of natural persons should be classified as high-risk as they may pose significant risks to the fundamental rights of persons.

Furthermore, buildings in the EU are collectively responsible for 40% of our energy consumption and 36% of greenhouse gas emissions. Improving energy efficiency and ensuring the use of sustainable materials in buildings therefore has a key role to play in achieving the ambitious goal of carbon-neutrality by 2050, as set out in the <u>European green deal</u>.

Also, the COVID-19 crisis has disrupted the EU economy and had a major impact on the credit market and consumers, making many consumers more financially vulnerable. Member States adopted a series of relief measures, such as loan repayment moratoria, to alleviate the financial burden on consumers. It will be necessary to assess whether lessons need to be drawn from the COVID experience.

Finally, the Commission adopted a <u>proposal revising the Consumer Credit Directive (CCD)</u> in June 2021. Given the important similarities between the two Directives, and the need to ensure overall consistency in credit markets, the Commission will need to take the amendments suggested in the CCD proposal and the on-going negotiation of them EU legislator into account.

Responding to this consultation and follow up

In this context, the Commission is launching the present public consultation to complement the information gathered in the MCD evaluation study and to collect further evidence to assess, in line with Better Regulation principles, the effectiveness, efficiency, coherence, relevance and EU value-added of the MCD. The stakeholders are also consulted on the possible problems and measures to improve the MCD.

The results of the consultation will inform a formal MCD evaluation and impact assessment accompanying a possible proposal for the revision of the MCD. The aim is to make sure that the MCD continues to meet its objectives in terms of consumer protection, competitive internal market and financial stability and that it is adapted to new challenges.

The respondents will be invited at the end of the questionnaire to include studies or other analytical material on mortgage credit, which may concern any issues discussed in this consultation paper and might help the Commission services in shaping future EU policies on mortgage credit.

The questionnaire targets all stakeholder groups, but not all questions are relevant for all stakeholders and respondents do not need to reply to every question. It is thus possible for respondents to leave some questions unanswered.

Please note: In order to ensure a fair and transparent consultation process only responses received through our online questionnaire will be taken into account and included in the report summarising the responses. Should you have a problem completing this questionnaire or if you require particular assistance, please contact <u>fisma-mortgage-credit-review-2021@ec.europa.eu</u>.

More information on

- this consultation
- the consultation document
- mortgage credit
- the protection of personal data regime for this consultation

About you

Bulgarian

Croatian

Czech

Danish

Dutch

*Language of my contribution

Company/business organisation

Consumer organisation

•	English
0	Estonian
0	Finnish
0	French
0	German
0	Greek
0	Hungarian
0	Irish
0	Italian
0	Latvian
0	Lithuanian
0	Maltese
0	Polish
0	Portuguese
0	Romanian
0	Slovak
0	Slovenian
0	Spanish
0	Swedish
*Lom	giving my contribution as
	Academic/research institution
•	Business association

EU citizen
Environmental organisation
Non-EU citizen
Non-governmental organisation (NGO)
Public authority
Trade union
Other
*Who's interests are you representing?
Credit institutions
P2p / crowdfunding services providers
Credit intermediaries
Insurance undertakings
Pension providers
Other
*Please specify who's interests you are representing:
Europe's leading companies involved with the manufacture, distribution, and installation of a variety of energy savings goods and services.
*First name
Afroditi
*Surname
Psatha
*Email (this won't be published)
afroditi.psatha@euroace.org
*Organisation name
255 character(s) maximum
EuroACE - Energy Efficient Buildings
*Organisation size
Micro (1 to 9 employees)
whole (i to a diliplayada)

- Small (10 to 49 employees)
- Medium (50 to 249 employees)
- Large (250 or more)

Transparency register number

255 character(s) maximum

Check if your organisation is on the <u>transparency register</u>. It's a voluntary database for organisations seeking to influence EU decision-making.

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*Country of origin

Pleas	e add your country of orig	in, (or that of your organisation	on.		
	Afghanistan	0	Djibouti		Libya	Saint Martin
	Åland Islands	0	Dominica		Liechtenstein	Saint Pierre and
						Miquelon
	Albania	0	Dominican		Lithuania	Saint Vincent
			Republic			and the
						Grenadines
	Algeria	0	Ecuador		Luxembourg	Samoa
	American Samoa	0	Egypt		Macau	San Marino
	Andorra	0	El Salvador		Madagascar	São Tomé and
						Príncipe
	Angola	0	Equatorial Guinea	a [©]	Malawi	Saudi Arabia
	Anguilla	0	Eritrea		Malaysia	Senegal
	Antarctica	0	Estonia		Maldives	Serbia
	Antigua and	0	Eswatini		Mali	Seychelles
	Barbuda					
	Argentina	0	Ethiopia		Malta	Sierra Leone
	Armenia	0	Falkland Islands		Marshall Islands	Singapore
	Aruba	0	Faroe Islands		Martinique	Sint Maarten
0	Australia	0	Fiji		Mauritania	Slovakia
	Austria	0	Finland		Mauritius	Slovenia
	Azerbaijan	0	France		Mayotte	Solomon Islands
	Bahamas	0	French Guiana		Mexico	Somalia
	Bahrain	0	French Polynesia	0	Micronesia	South Africa

0	Bangladesh	©	French Southern and Antarctic Lands	0	Moldova	0	South Georgia and the South Sandwich Islands
0	Barbados	0	Gabon	0	Monaco	0	South Korea
0	Belarus	0	Georgia	0	Mongolia	0	South Sudan
0	Belgium	0	Germany	0	Montenegro	0	Spain
0	Belize	0	Ghana	0	Montserrat	0	Sri Lanka
0	Benin	0	Gibraltar		Morocco	0	Sudan
0	Bermuda	0	Greece		Mozambique	0	Suriname
0	Bhutan	0	Greenland		Myanmar/Burma	0	Svalbard and
							Jan Mayen
0	Bolivia	0	Grenada		Namibia	0	Sweden
	Bonaire Saint	0	Guadeloupe		Nauru	0	Switzerland
	Eustatius and						
	Saba	_				_	
0	Bosnia and	0	Guam	0	Nepal	0	Syria
	Herzegovina						
0	Botswana	0	Guatemala	0	Netherlands	0	Taiwan
0	Bouvet Island	0	Guernsey	0	New Caledonia	0	Tajikistan
0	Brazil	0	Guinea	0	New Zealand	0	Tanzania
	British Indian		Guinea-Bissau		Nicaragua	0	Thailand
	Ocean Territory						
0	British Virgin	0	Guyana	0	Niger	0	The Gambia
	Islands						
0	Brunei	(iii)	Haiti	0	Nigeria	(iii)	Timor-Leste
0	Bulgaria	0	Heard Island and McDonald Islands		Niue	0	Togo
	Burkina Faso	0	Honduras		Norfolk Island		Tokelau
	Burundi	0	Hong Kong		Northern	0	Tonga
					Mariana Islands		
0	Cambodia	0	Hungary	0	North Korea	0	Trinidad and
							Tobago
0	Cameroon	0	Iceland	0	North Macedonia	0	Tunisia
	Canada		India		Norway		Turkey

Cape Verde	Indonesia	0	Oman	0	Turkmenistan
Cayman Islands	Iran	0	Pakistan	0	Turks and
					Caicos Islands
Central African	Iraq		Palau	0	Tuvalu
Republic					
Chad	Ireland	0	Palestine	0	Uganda
Chile	Isle of Man	0	Panama	0	Ukraine
China	Israel		Papua New	0	United Arab
			Guinea		Emirates
Christmas Island	Italy	0	Paraguay	0	United Kingdom
Clipperton	Jamaica	0	Peru	0	United States
Cocos (Keeling)	Japan	0	Philippines	0	United States
Islands					Minor Outlying
					Islands
Colombia	Jersey	0	Pitcairn Islands	0	Uruguay
Comoros	Jordan		Poland	0	US Virgin Islands
Congo	Kazakhstan	0	Portugal	0	Uzbekistan
Cook Islands	Kenya	0	Puerto Rico	0	Vanuatu
Costa Rica	Kiribati	0	Qatar	0	Vatican City
Côte d'Ivoire	Kosovo	0	Réunion	0	Venezuela
Croatia	Kuwait	0	Romania	0	Vietnam
Cuba	Kyrgyzstan	0	Russia	0	Wallis and
					Futuna
Curaçao	Laos	0	Rwanda		Western Sahara
Cyprus	Latvia	0	Saint Barthélemy	0	Yemen
Czechia	Lebanon	0	Saint Helena	0	Zambia
			Ascension and		
			Tristan da Cunha		
Democratic	Lesotho	0	Saint Kitts and	0	Zimbabwe
Republic of the			Nevis		
Congo					
Denmark	Liberia		Saint Lucia		

The Commission will publish all contributions to this public consultation. You can choose whether you would prefer to have your details published or to remain anonymous when your contribution is published. Fo r the purpose of transparency, the type of respondent (for example, 'business association, 'consumer association', 'EU citizen') country of origin, organisation name and size, and its

transparency register number, are always published. Your e-mail address will never be published.

Opt in to select the privacy option that best suits you. Privacy options default based on the type of respondent selected

*Contribution publication privacy settings

The Commission will publish the responses to this public consultation. You can choose whether you would like your details to be made public or to remain anonymous.

Anonymous

Only organisation details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published as received. Your name will not be published. Please do not include any personal data in the contribution itself if you want to remain anonymous.

Public

Organisation details and respondent details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published. Your name will also be published.

I agree with the personal data protection provisions

1. General questions

Question 1. To which extent do you agree that the MCD has been **effective** in achieving its 3 objectives i.e.:

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Increase consumer protection	©	•	•	•	•	•

Contribute to an efficient and competitive single market for mortgages	•	•	•	•	•	•
Promote financial stability	•	•	•	•	•	•

Please 6	explain	your	answer	to q	uestior	1 an	d prov	ide s	sugges	stions	on	what
can be i	mprove	d to i	ncrease	its e	effective	eness						

character(s) maxim		er than the MS	Word character	s counting method	d.
	,				

Question 2. To which extent do you agree that:

- a) The **EU-intervention** (MCD) was more effective in achieving those objectives than leaving it to Member States acting at national or regional level
 - 1 Fully disagree
 - 2 Rather disagree
 - 3 Neutral
 - 4 Rather agree
 - 5 Fully agree
 - Don't know / no opinion / not applicable

Please explain your answer to question 2 a):

5000 character(s) maximum cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

field) of introducing the ELLMCD have subvisioned the everall costs limited to
field) of introducing the EU MCD have outweighed the overall costs linked to
its implementation
1 - Fully disagree
2 - Rather disagree
© 3 - Neutral
4 - Rather agree
5 - Fully agree
Don't know / no opinion / not applicable
Please explain your answer to question 2 b):
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
c) The MCD continues to be relevant , i.e. addresses current needs and problems in society and in the mortgage credit market
1 - Fully disagree
 1 - Fully disagree 2 - Rather disagree
2 - Rather disagree
2 - Rather disagree 3 - Neutral
2 - Rather disagree 3 - Neutral 4 - Rather agree
2 - Rather disagree 3 - Neutral
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not applicable
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not applicable Please explain your answer to question 2 c): 5000 character(s) maximum
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not applicable Please explain your answer to question 2 c): 5000 character(s) maximum
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not applicable Please explain your answer to question 2 c): 5000 character(s) maximum
 2 - Rather disagree 3 - Neutral 4 - Rather agree 5 - Fully agree Don't know / no opinion / not applicable Please explain your answer to question 2 c): 5000 character(s) maximum

1 - Fully disagree

3 - Neutral
4 - Rather agree
5 - Fully agree
Don't know / no opinion / not applicable
Please explain your answer to question 2 d): 5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 3. Do you consider that the MCD could be simplified to reduce
compliance costs without undermining its effectiveness?
Yes
No
Don't know / no opinion / not applicable
Question 4. Are you aware of possible discrimination (e.g. on gender,
nationality, medical history) for consumers taking mortgage loan?
Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 4:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

2 - Rather disagree

Question 5. Are you aware of practices by credit providers exploiting consumer's situation and patterns of behaviour (e.g. pre-ticket boxes, cross-selling of an additional product, sale of tied insurance policies)?

Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 5:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 6. To what extent do you agree that enforcement of the MCD
provisions by national competent authorities (NCAs) is satisfactory?
1 - Fully disagree
2 - Rather disagree
3 - Neutral
4 - Rather agree
5 - Fully agree
Don't know / no opinion / not applicable
Please explain your answer to question 6:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 7. Are you aware of shortcomings in the enforcement action of MCI
provisions by NCAs?
© Yes
© No
Don't know / no opinion / not applicable
Don't know / no opinion / not applicable

Question 8. Do you consider that Article 38 of the MCD regarding sanctions and the empowerment of NCAs to apply them is satisfactory?

Yes	
No	
Don't know / no opinion / not applicable	
Please explain your answer to question 8 (including whether MCD provision	าร
hould be improved):	
5000 character(s) maximum	
ncluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 9. To what extent do you agree that the out-of-court complaint an edress procedures set up on the basis of Article 39 MCD are effective?	ıd
1 - Fully disagree	
2 - Rather disagree	
3 - Neutral	
4 - Rather agree	
5 - Fully agree	
Don't know / no opinion / not applicable	
Please explain your answer to question 9 (including whether participation for reditors/intermediaries in such procedures is mandatory and the decision of the relevant bodies are binding): 5000 character(s) maximum	
ncluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 10. Do you consider that Article 6 of the MCD on financial education as contributed to increasing the financial education of consumers?	'n
© Yes	
No	
Don't know / no opinion / not applicable	

Please explain your answer to question 10:	
5000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

2. Specific questions

Please click on the "Next" button to answer the specific questions.

2.1 Market structure / scope

Question 11. To which extent do you agree with the following statements:

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Consumers have enough mortgage credit providers to choose from in all Member States	•	•	•	•	•	•

There is sufficient competition among mortgage credit providers so that consumers are able to get competitive offers		•	•	•	©	•
--	--	---	---	---	---	---

Please justify your answers to question 11:

5000 character(s) maximum	
ncluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	

Please attach below any relevant study(ies)/evidence supporting your answers to question 11. Please make sure you do not include any personal data in the file you upload if you want to remain anonymous.

The maximum file size is 1 MB.

You can upload several files.

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

Question 12. Are you aware of barriers to the offer of and/or demand for cross-border mortgage loans that could be addressed in the MCD review?

- Yes
- O No
- Don't know / no opinion / not applicable

Please explain your answer to question 12:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 13. Depending on their business models, crowdfunding and peer-topeer lending platforms may only be partly covered by the MCD rules.

Are you aware of any existing or likely challenges for consumer protection or financial stability arising from mortgage loans granted through crowdfunding and peer-to-peer lending platforms (including mortgages obtained by individuals from other individuals)?

	Yes	No	Don't know - No opinion - Not applicable
For consumer protection	0	0	0
For financial stability	0	0	0

Please explain your answers to question 13:

	P -
5	7000 character(s) maximum
inc	cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 14. Peer-to-peer and crowdfunding platforms are already active in EU markets to provide consumer credit to natural persons, and business loans. The Regulation for European crowdfunding service providers for business (ECSPR) allows platforms to apply for an EU passport based on a single set of rules. However, the Regulation does not apply if the project owner is a consumer.

To which extent do you agree that encouraging peer-to-peer service providers (e.g. clearer rules and applicability of the MCD to providers / aligned rules across the EU on mortgage issuance / cross-border provision of services) to intermediate between consumers in their capacity as borrowers and non-professional investors/consumers/businesses for issuing mortgage loans has a potential to:

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
Increase the choice of consumers	©	•	0	0	©	•
Increase competition between mortgage credit providers	•	•	•	•	©	•
Contribute to the integration of mortgage markets in the EU	©	©	©	©	©	•

Please justify your answers to question 14:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 15. Some credit agreements are specifically excluded from the scope of the MCD (e.g. equity release credit agreements). The MCD report on
the review highlighted that the current level of regulation of equity release schemes may be insufficient and may pose a risk in terms of consumer protection.
Are you aware of problems for consumer protection stemming from equity release schemes or other types of credit agreement that are specifically excluded from the scope of the MCD?
© Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 15: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the MS vvoid characters counting method.
Question 16. In other cases, Member States have an option not to apply the
MCD or certain of its provisions (e.g. to certain secured credit agreements; to "buy-to-let" credit agreements for immovable properties bought as an investment and not as a place to live).
miconioni and not as a prass to miss,
Are you aware of specific problems stemming from areas where the MCD (or certain of its provisions) may not apply?
Yes
© No
Don't know / no opinion / not applicable

Please explain your answer to question 16:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
2.2 Information to consumers / digitalisation
The MCD requires creditors to provide to consumers standard pre-contractual information through an European Standardised Information Sheet (ESIS) on paper or on durable medium. The MCD evaluation report concluded that consumers are sometimes overloaded with pre-contractual information contained in the ESIS that they may not read or understand.
Question 17. Do you consider that MCD rules on pre-contractual information
ensure that the consumer receives appropriate and timely information to
compare the credits available on the market, assess their implications and
make an informed decision?
© Yes
© No
Don't know / no opinion / not applicable
Please explain your answer to question 17:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 18. In your view, what would facilitate consumers' understanding and comparison of the pre-contractual information, including the information received through digital means?

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

The energy performance certificate (EPC) must be included within the pre-contractual information provided by the creditor to the consumer. This requirement can support the significant efforts that the EU Member States must undertake to decarbonise their building stocks by 2050. It should make the consumer aware of the current status and potential for improvement of energy performance of a given building, together with an indication of the possible work packages to improve the building. When made available, a renovation passport should also be provided (with the full description of steps to achieve nZEB / ZEB level).

Firstly, the challenge of renovating residential buildings towards the highest energy performance levels is widely known (key issues: lack of financing and motivation of consumers, and residential buildings make up the highest percentage of the building stock). The inclusion of EPCs in the pre-contractual information could act as an inciting factor and encourage a number of consumers to renovate their home.

Secondly, the availability of EPCs is very low (less than 15 % of the whole building stock). The compliance level for providing an EPC when it is required is also low. The current proposal on the Energy Performance of Buildings Directive (EPBD) recognises the importance of EPCs and strengthens the provisions relating to EPCs as a way to increase their coverage across the national building stocks and proposes to establish national-level databases gathering EPC and other kinds of information related to buildings. Requiring the inclusion of EPCs within the pre-contractual information provided by the creditor can give the necessary push to increase their coverage.

Question 19. To which extent do you agree that, in addition to ESIS, the provision of a summary of simplified information on the key features of the mortgage credit offer could address information overload and help understanding and comparing offers (even on digital devices with small screens)?

0	1 - Fully disagree
0	2 - Rather disagree
0	3 - Neutral
0	4 - Rather agree
	5 - Fully agree

Don't know / no opinion / not applicable

Please explain your answer to question 19:

lease explain your answer to question 19.		
5000 character(s) maximum		
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.		

a) How would you rate the expected benefits to consumers?
1 - Negligible
[©] 2 - Low
3 - Medium
[©] 4 - Large
Don't know / no opinion / not applicable
Please explain your answers to question 20 a):
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 20. If credit providers were required to provide a consumer with a summary of simplified information

on the key features of the mortgage credit (in addition to the ESIS):

b) What would be the total estimated one-off and recurring costs for credit providers (in monetary terms)?

	Costs
One-off costs	
Recurring costs	

Ple	ease explain	your answ	ers to ques	stion 20 b):	
	000 character(s) ma				
incl	uding spaces and	line breaks, i.e.	stricter than the	MS Word char	acters counting method.
no the	t have suffic	ient time to . because	select the	best offer	hown that consumers often do of mortgage credit available in nly have a period of 7 days for
im	prove the sit	uation?		ng measure	es would be adequate to help
Plea	ase select as many a	-			
]	_				al period from 7 days to 14 days
l	to make a withdrawal	-	eriod manda	atory (thus e	excluding the possibility of a
[•				time elapses between the
[f the ESIS/	binding offe	r and the co	onclusion of the contract
	other				
	ease explain	-	er to quest	ion 21:	
	<i>100 character(s) ma</i> luding spaces and		stricter than the	MS Word char	acters counting method.
Qu	estion 22. A	re you awa	re of probl	lems for co	onsumers or creditors linked to
		rtising via	specific c	hannels (ra	adio, TV, printed media, social
me	edia etc.)?			.	1
				Don't know -	

	Yes	No	No opinion - Not applicable
Radio	0	0	0
TV	0	0	0
Printed media	0	0	0
Social media	0	0	0
Other	0	0	0

Please explain your answer(s) to question 22:

5000 character(s) maximum	
including spaces and line breaks	i.e. stricter than the MS Word characters counting method

Qı	uestion 23. Do you consider that the MCD advertising requirements should
be	e adapted to the specific medium on which the advertising is displayed (e.g.

	Yes	No	Don't know - No opinion - Not applicable
Radio	0	0	0
TV	0	0	0
Printed media	0	0	0
Social media	0	0	0
Other	0	0	0

Please explain your answer(s) to question 23:

radio, TV, social media etc.)?

Question 24. The MCD evaluation study indicates that creditors are increasingly relying on robo-advisors (e.g. automated chats) to provide for instance some basic information to consumers Do you consider that the use of robo-advisors poses problems in terms of consumer protection? Yes No Don't know / no opinion / not applicable Please explain your answer to question 24, indicating possible solutions: 5000 character(s) maximum Including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 25. To date, very few mortgage credit agreements are concluded fully digitally ally gitally can you describe the main difficulties/problems you experience in this area? 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	including spaces ar	nd line breaks, i.e	. stricter than the	MS Word characters coul	nting method.	
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5000 character(s) maximum						
	Can you desc	ribe the ma	in difficultie	es/problems you e	experience	e in this area?
	5000 character(s)	maximum				
	1 /		. stricter than the	MS Word characters coul	nting method.	

to such problems that enable the digital conclusion of mortgage credit
agreements:
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
2.3 Tying and bundling
Under the MCD, the bundling practices are allowed but tying practices are prohibited (with few exceptions under Article 12(2)). Also, tying practices may be allowed when the creditor can demonstrate to its competent authority that the tied products or categories of product offered, on terms and conditions similar to each other, which are not made available separately, result in a clear benefit to the consumers taking due account of the availability and the prices of the relevant products offered on the market (Article 12(3)).
Question 26. Are you aware of existing problems related to tying or bundling
practices?
Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 26:
5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 27. To what extent do you agree that the exceptions to the prohibition of tying practices are still relevant?

	1 (fully disagree)	2 (rather disagree)	3 (neutral)	4 (rather agree)	5 (fully agree)	Don't know - No opinion - Not applicable
open or maintain a payment or a savings account, where the only purpose of such an account is to accumulate capital to repay the credit, to service the credit, to pool resources to obtain the credit, or to provide additional security for the creditor in the event of default;	©	©	©	•	•	•
purchase or keep an investment product or a private pension product, where such product which primarily offers the investor an income in retirement serves also to provide additional security for the creditor in the event of default or to accumulate capital to repay the credit, to service the credit or to pool resources to obtain the credit	©	©	©	©	©	•
conclude a separate credit agreement in conjunction with a shared- equity credit agreement to obtain the credit	0	0	0	0	0	0

Please explain your answers to question 27:
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
2.4 Creditworthiness assessment
Credit providers are increasingly relying on automated decision-making systems where the consumer is subject to a credit decision based solely or partially on automated processing of his/her data. The recently made artificial intelligence (AI) proposal suggests that AI systems used to evaluate the credit score or creditworthiness of natural persons should be classified as high-risk as they may pose significant risks to the fundamental rights of persons. The credit institutions would be subject to requirements inter alia concerning data and data governance, documentation and record keeping, transparency, human oversight, robustness, accuracy and security.
However, the AI proposal does not propose specific rights for consumers. The <u>General Data Protection Regulation</u> (GDPR) provides the right for consumers to obtain human intervention to express his or her point of view and to contest the decision. Yet this only applies in case the decision is based solely on automated decision making, not if the decision, involving automated processing, is taken by a human, as is often the case in mortgage credit processes.
Question 28. Do you consider that the consumer should have specific
targeted complementary rights and information in the creditworthiness
assessment process where it involves the use of automated processing of
personal data?
© Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 28:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 29. Do you consider that the consumer ought to have the following specific rights in the case where the creditworthiness assessment involves

the use of automated processing of personal data?

	Yes	No	Don't know - No opinion - Not applicable
To obtain from the creditor clear explanation of the assessment of the creditworthiness (e. g. logic and risks involved in the automated processing of personal data, as well as its significance and effects on the decision)		•	•
To obtain human intervention on the part of creditor to review the credit decision	0	©	©
To contest the assessment of the creditworthiness and the decision	0	0	0
No specific protection is needed	0	0	0
Other	0	0	0

Please explain your answer(s) to question 29:

	00 character(s)		i a atriator tha	n the MC Word	abaraatara aay	unting mathed	
Inclu	ding spaces a	nd line breaks,	i.e. stricter tha	n the IVIS VVord	cnaracters col	unting method.	

Question 30. The MCD requires a creditworthiness assessment to be based only on information on the consumer's income and expenses and other financial and economic circumstances which is necessary, sufficient and proportion at e.

Do you consider that this requirement may not be sufficiently granular to assess the creditworthiness of consumers in all cases, in particular of consumers with "thin credit files" (i.e. consumers for whom not a lot of economic and financial data is available)?

Please explain your answer to question 32:

5000 character(s) maximum

including spaces and line	breaks, i.e. str	ricter than the MS Word	characters coun	ting method.	
Question 33. The	MCD requ	iires Member Sta	ites to prov	∕ide non-d	iscriminatory
access for all cr	-		-		-
assessing	the	creditworthin	ness	of	consumers.
Are you aware	of any d	iscrimination in	accessin	g public	and private
databases/registe	ers to ass	ess the creditwo	orthiness i	ncluding	for the cross-
border provision	of mortgag	ges?			
Yes					
No					
Don't know / ı	no opinion	/ not applicable			
Please explain yo	ur answer	to question 33:			
5000 character(s) maximincluding spaces and line		ricter than the MS Word	characters coun	ting method	
morading spaces and line	breaks, n.c. str	Total than the Me Word		ung metriod.	
Question 34. The	MCD eval	luation study sh	owed that	creditors	could access
databases in oth		•			
reciproc			,		P
	,				
In your view, does	s this affec	ct the provision o	of cross bo	rder servi	ces?
Yes					
No					
Don't know / ı	no opinion	/ not applicable			
Please explain yo	ur answer	to question 34:			
5000 character(s) maxin					
including spaces and line	breaks, i.e. str	ricter than the MS Word o	characters coun	ting method.	

Question 35. Is there scope for improving public and private credit registers /databases, in terms of their capacity to provide relevant information for creditworthiness assessments while protecting personal data?
© Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 35:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
2.5 Early repayment

The MCD has granted consumers the right to early repayment. This right makes it easier for consumers to switch to another provider, which is important to foster competition. The MCD evaluation report has, however, indicated that only a minority of consumers has exercised the right of early repayment since the MCD entered into force. This seems to be in particular due to a lack of consumer awareness, their inability to assess how much they could save, the possible conditions attached to early repayment and the possible amount of compensation to be paid.

Question 36. Which are in your view the main obstacles for the consumers to exercise the right of early repayment?

	1 (not important)	2 (slightly important)	3 (neutral)	4 (rather important)	5 (very important)	Don't know - No opinion - Not applicable
lack of consumer awareness	0	0	0	0	0	•
inability to assess how much they could save	0	0	0	0	0	0
unclear conditions attached to early repayment	0	0	0	0	0	0
too high amount of compensation to be paid	0	0	0	0	0	0
other	0	0	0	0	0	0

Flease explain your answers to question 36: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Question 37. Do you consider that further measures should be taken to
further facilitate the early repayment of mortgage credit?
Yes
 No Don't know / no opinion / not applicable
Don't know / no opinion / not applicable
Question 38. The credit providers may be entitled to fair and objective compensation, where justified, for possible costs directly linked to the early repayment but shall not impose a sanction on the consumer. The compensation shall not exceed the financial loss of the creditor.
Do you consider that the MCD leaves too much discretion for the calculation of compensation to the possible detriment of consumers?
YesNo
Don't know / no opinion / not applicable
Please explain your answer to question 38:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 39. The M	ICD report	t on the review su	ggested t	hat there	is scope to
increase the level	of mort	gage switching l	by consu	mers, wh	nich could
potentially unlock	substant	ial benefits for	consume	rs while	increasing
competition	and	innovation	in	the	market.
Do you have any fu	ırther sug	gestions to foster	competiti	ion in the	market and
further facilitate the	switching	g of providers?	-		
Yes					
No No					
Don't know / no	opinion / r	not applicable			
Please explain your	r answer to	o auestion 39:			
5000 character(s) maximul		9.000.00			
including spaces and line br		er than the MS Word chara	acters counting	method.	
2.6 Foreign cur	rency lo	ans			
Question 40. Do y	•				-
Yes					
[™] No					
Don't know / no	opinion / r	not applicable			
Please explain your	r answer to	o question 40:			
5000 character(s) maximum					
including spaces and line br	eaks, i.e. stricte	er than the MS Word chara	acters counting	method.	

Question 41. As a result of the MCD rules foreign currency loans, lenders

may have significantly reduced the offer of such loans or stopped offering foreign currency loans. This situation could lead to problems in specific cases where the risks of foreign currency loans are limited e.g. for some cross-border workers.

Are you aware of specific cases where the MCD provisions on foreign
currency loans may have had unintended or undesirable consequences?
Yes
O No
Don't know / no opinion / not applicable
Please explain your answer to question 41:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
2.7 Mortgage lending by non-credit institutions
The MCD also applies to credit granted by non-credit institutions (which means creditors that are not a credit institution in the capacity of the Commission MCD report on the review highlights
in the sense the <u>Capital Requirements Regulation 575/2013</u>). The Commission MCD report on the review highlights that the share of mortgages granted by non-credit institutions generally remains limited in the EU. However, in a few Member States, their market share seems non-negligible.
On the basis of Article 35 of the MCD, non-credit institutions need to be subject to an adequate admission process,
including entering the non-credit institution in a register and arrangements for supervision by a competent authority. In

Question 42. Do you consider that further regulation of non-credit institutions providing mortgage loans would be necessary?

its <u>2017 report</u>, the <u>ECB</u> suggested that the growing role of non-credit institutions in the mortgage market poses some challenges in terms of financial stability. The ECB report explained that the growing market share of non-bank providers

Y	es	,

O No

Don't know / no opinion / not applicable

may limit the effectiveness of some macro-prudential measures that apply only to banks.

Please explain your answer to question 42: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 43. The MCD does not provide a passport for non-credit institutions. Do you believe that a passport for non-credit institutions providing mortgage loans should be introduced in order to further the single market for mortgages? Yes No Don't know / no opinion / not applicable Please explain your answer to question 43: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 44. Do you see any potential risks stemming from the introduction of a passport for the non-credit institutions? Yes O No Don't know / no opinion / not applicable Please explain your answer to question 44: 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

2.8 Credit intermediaries

Question 45. One of the main changes brought about by the MCD was to create an EU passport for credit intermediaries. This enables credit intermediaries to offer their services in other Member States, while consumers benefit from easier access to mortgages from other Member States. However, the MCD report on the review indicated that only few credit intermediaries offer their services cross-border.

Are you aware of problems for credit	intermediaries	to exercise th	neir activity
in another Member State?			

- Yes
- O No
- Don't know / no opinion / not applicable

Please explain your answer to question 45, specifying what the issues are related to (e.g. to the application of the MCD provisions) and how those issues could be overcome to foster cross-border provision of intermediation services:

5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting me	thod.

2.9 Arrears and foreclosure

Question 46. Article 28 of the MCD (arrears and foreclosure) requires Member States to adopt measures to encourage creditors to exercise reasonable forbearance before foreclosure proceedings are initiated but leaves flexibility for Member States as to the measures to protect consumers experiencing financial difficulties.

20 you sollow that the mess of providing on allowed and leveled have
been effective in terms of reducing the risk of foreclosure?
© Yes
No
Don't know / no opinion / not applicable
Please explain your answer to question 46:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Do you believe that the MCD's provisions on arrears and foreclosure have

Question 47. The <u>Directive on credit servicers</u>, <u>credit purchasers and the recovery of collateral</u> will strengthen Article 28 of the MCD clarifying the forbearance obligations and introducing reinforced information duties on credit purchasers and servicers. Do you consider that further measures would be required to protect consumers falling in arrears?

Yes

O No

Don't know / no opinion / not applicable

Question 48. The MCD does not include specific additional rules to protect consumers who backed their mortgage loans by their first residency.

Do you consider that a specific protection for such cases would be warranted?

No	
110	
Don't know / no opinion / not applicable	
Please explain your answer to question 48:	
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 49. During the COVID-19 pandemic, Member States and industry in place a broad range of differing relief measures in particular paymoratoria. The MCD does not provide specific rules for such exceptions it u a t i o n s .	ent
Do you consider that any lessons need to be drawn from the CO experience and specific measures should be provided for in the MCD?	VID
•	VID
experience and specific measures should be provided for in the MCD?	VID
experience and specific measures should be provided for in the MCD? Yes	VID
experience and specific measures should be provided for in the MCD? Yes No	VID
experience and specific measures should be provided for in the MCD? Yes No Don't know / no opinion / not applicable Please explain your answer to question 49: 5000 character(s) maximum	VID
experience and specific measures should be provided for in the MCD? Yes No Don't know / no opinion / not applicable Please explain your answer to question 49:	VID

2.10 Green mortgages

Some mortgage providers already offer "green mortgages" (under possible preferential terms and conditions) for instance to improve the energy efficiency of a building or to acquire highly energy efficient property. Green mortgages are an important possible avenue of development for an inclusive sustainable finance framework, as acknowledged in the strategy for financing the transition to a sustainable economy.

Question 50. Is there a need to create an EU-wide definition of green mortgages?

- Yes
- O No
- Don't know / no opinion / not applicable

Please explain your answer to question 50:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Buildings consume 40% of primary energy in the EU and are responsible for about 36% of energy-related CO2 emissions, it is therefore crucial to decarbonise buildings to reach the EU's climate neutrality goals by 2050. As existing buildings, and specifically residential buildings, make up a significant majority of the building stock, mortgage lenders have a key role to play to leverage private financing towards energy renovation and achieve a highly energy efficiency building stock.

Energy efficiency mortgages must ensure access to mortgages offered at terms and conditions that are more favourable both for consumers and the climate and energy transition. For example, offering discounted interest rates to consumers for taking energy efficiency mortgages makes sense. Indeed, consumers are left with a higher disposable income due to lower energy bills and lower maintenance costs and thereby are at a lower risk of default. In addition, the amount of energy savings matters. Mortgages that support deep renovation and deliver high energy savings lead to an even lower default risk, and should therefore be offered at even more preferable conditions. Credit institutions, on the other hand, have a lower credit risk due to lower loan-to-value ratio (the property has increased in value while the consumer is at a lower default risk).

Furthermore, we must guarantee that green mortgages do not create lock-in effects in relation to the energy renovation of buildings. As consumers are likely to renovate their newly acquired home at the point of purchase, green mortgages offered at (more) advantageous conditions should not encourage the achievement of low energy savings. Considering that renovations can be costly and time-consuming to organise for consumers, it is likely that the homes are not going to undergo another renovation for several decades and this would create a lock-in effect and undermine our climate objectives.

Question 51. What would be the benefits/advantages for consumers and/or lenders of an EU-wide definition of green mortgages?

Please select as many answers as you like

- to ensure common requirements and possible incentives
- ▼ to ensure high level of confidence into the greenness of the mortgages
- to facilitate securitisation and refinancing of mortgages through green bond issuances
- to facilitate disclosure obligations under <a>Taxonomy Regulation
- other

Question 51.1 Please specify to what other benefit(s)/advantage(s) you refer in your answer to question 51:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

As mentioned in our reply above, green mortgages that encourage high energy savings (deep renovation is preferred) and avoid creating a lock-in effect will benefit consumers in the long-run (lower energy bills, lower default risk and easier repayment), will benefit the creditors (higher credit quality, higher asset value of homes backed by green mortgages and thereby a greener portfolio) and will benefit the EU in whole by supporting the decarbonisation of the EU building stock.

In addition, green mortgages should help consumers anticipate regulatory requirements. For example, if minimum energy performance standards (MEPS) are designed to renovate all F and G buildings by 2030, green mortgages should factor in such calendar and fast track it, but also look beyond and advise their clients on what is needed to bring the buildings to the standards that will prevail after the first deadline.

Please explain your answer to question 51:

5000 character(s) maximum		
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.		

Question 52. Do you consider that a possible common definition of green mortgage should be based on the EU taxonomy criteria (construction of a new building or acquisition or renovation of an existing one)?

\/
Yes

- No.
- Don't know / no opinion / not applicable

Please explain your answer to question 52:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

It would make sense to link green mortgages to an already established EU framework on sustainable finance. It is necessary to have a coherent legislative framework if we are to achieve our climate targets.

However, there is an important issue with the current threshold set within the EU Taxonomy Criteria, namely that the building renovation complies with the applicable requirements for major renovations or that it leads to a reduction of primary energy demand of at least 30 %. These criteria for building renovation are not aligned with what is needed to reach our climate ambition in the building sector and risk creating a lock-in effect and therefore, the criteria should be revised upwards soon to align with a higher climate ambition.

This point has been partially addressed in the proposals for the Energy Performance of Buildings Directive,

where deep renovation needs to meet nZEB or ZEB standards. However, the biggest challenge, on which green mortgages should have a role, is on the roll-out of deep / staged deep renovation in the sector and this requires raising substantially the level of ambition linked to renovation, under the taxonomy.

Question 53. In your view, which measures could be considered to encourage the uptake of green mortgages?

Please select as many answers as you like

- obligation for credit providers to inform the consumer if such product can be provided
- ensure that mortgage credit providers and/or consumers taking a mortgage obtain an Energy Performance Certificate (EPC) for the residential property that the consumer will acquire using the mortgage loan
- create a label for green mortgages offered at preferential terms and conditions
- other

Please explain your answer to question 53:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Likely challenges that hinder the uptake of green mortgages are the consumer's lack of awareness of the existence of green mortgages and the cost of carrying out a renovation. By requiring mortgage lenders to inform consumers of the existence of green mortgages (which should be at more preferential terms and conditions) and at the same time including the energy performance certificate (EPC) within the precontractual information could incite consumers to renovate their home.

Also, very importantly, as long as there is no regulatory trajectory installed for all buildings in the form of Minimum Energy Performance Standards (MEPS), consumers do not have the possibility to analyse a green mortgage offer in light of such forthcoming regulatory framework (nor the ability to evaluate for which type of works such green mortgage should be calibrated). Furthermore, in absence of MEPS, lenders do not have the ability to benchmark a property in light of current and future requirements. From this perspective, the deployment of MEPS will tangibly boost the green mortgage demand (and relevant offers).

In addition, mortgage lenders should also offer green mortgages at even better preferential terms and conditions if the property undergoes a deep renovation with a higher energy performance improvement. These green mortgages will have a bigger impact on the decarbonisation of the residential stock.

Question 54. Do you consider that the knowledge and competence requirements for the staff of creditors and credit intermediaries should specifically cover knowledge on green mortgages?

- Yes
- No
- Don't know / no opinion / not applicable

Please explain your answer to question 54:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

The staff of creditors and credit intermediaries should hold an understanding of the impact of rising energy costs (and higher prices for CO2 emissions) to households as well as the impact of renovating a property. They should also have basic knowledge about how Energy Performance Certificates (EPCs) and Building Renovation Passports are being elaborated.

They should inform consumers that taking a green mortgage and improving the energy performance of their home would have an impact on their energy bill and thereby facilitate the repayment of their mortgage, as well as increase the value of the house.

Low-income and vulnerable households would also be positively affected because their energy bill usually makes up a higher percentage of their income.

2.11 Other

Question 55. Are there any other issues that have not been raised in th	is
questionnaire that you think would be relevant for the MCD revision?	
© Yes	
No No	

Don't know / no opinion / not applicable

Please explain your answer to question 55:		
5000 character(s) maximum		
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.		

Additional information

Should you wish to provide additional information (e.g. a position paper, report) or raise specific points not covered by the questionnaire, you can

upload your additional document(s) below. Please make sure you do not include any personal data in the file you upload if you want to remain anonymous.

The maximum file size is 1 MB.

You can upload several files.

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

Useful links

More on this consultation (https://ec.europa.eu/info/publications/finance-consultations-2021-mortgage-credit-review en)

Consultation document (https://ec.europa.eu/info/files/2021-mortgage-credit-review-consultation-document_en)

More on mortgage credit (https://ec.europa.eu/info/business-economy-euro/banking-and-finance/consumer-financal-payments/retail-financial-services/credit/mortgage-credit_en)

Privacy statement (https://ec.europa.eu/info/law/better-regulation/specific-privacy-statement en)

More on the Transparency register (http://ec.europa.eu/transparencyregister/public/homePage.do?locale=en)

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